



BETTER COMMERCIAL REAL ESTATE MORTGAGES

BCREM INCORPORATED

COMMERCIAL REAL ESTATE INVESTMENT BANKING

BCREM Inc. Appoints Susan Porter Griego as Executive Vice President of New Business Development

LOS ANGELES, CA — February 10, 2024 — BCREM Inc. (Better Commercial Real Estate Mortgages), a premier nationwide commercial real estate finance advisory and structured finance firm, is proud to announce the appointment of Susan Porter Griego as Executive Vice President of New Business Development. With a proven track record of delivering results, impressive follow-through, and a client-centric approach, Susan brings extensive expertise in real estate and strategic relationship management.

Susan’s career spans **commercial banking, IPO candidate sourcing, and management consulting**, positioning her as a **trusted advisor to business leaders, entrepreneurs, and senior executives**. She is known for her **strategic marketing expertise, exceptional negotiation skills, and acute attention to detail**. Her **approachable nature, reliability, and responsiveness** have led to a **high level of client satisfaction and long-term partnerships**.

At **BCREM Inc.**, Susan will play a key role in **expanding the firm’s connectivity with commercial real estate owners, sales and leasing brokers, developers, and financial institutions**. BCREM specializes in **multi-family, retail, office, industrial, self-storage, hospitality, and construction financing**, arranging **non-recourse lending solutions** and a **full capital stack**, including **debt, equity, and joint ventures**. The firm’s lending programs range from **\$1 million to \$5 billion+**, backed by relationships with **CMBS lenders, life companies, banks, credit unions, REITs, hedge funds, sovereign funds, private capital, family offices, and debt funds**. As a **correspondent for Fannie Mae, Freddie Mac, and HUD lenders**, BCREM also provides access to **private and public developer incentives**.

“We are excited to welcome Susan Porter Griego to BCREM,” said **Eric H. Better, President**. “Her **proven ability to drive results, dedication to client service, and strong follow-through** make her a valuable addition to our leadership team. She will be instrumental in **enhancing our referral program and expanding our reach across the commercial real estate sector.**”

Beyond her professional expertise, Susan is a **dedicated community leader**, actively involved in the **Boy Scouts of America, Greater Los Angeles Area Council**. She earned her **degree in Liberal Studies from Loyola Marymount University** and holds the **Senior Real Estate Specialist (SRES) designation** from the **National Association of Realtors**. At **BCREM**, Susan is committed to **forging strategic partnerships, delivering tailored financing solutions, overseeing the firm’s referral program, and driving long-term success for clients nationwide**.

For more information about **BCREM Inc.** and its financing solutions, please visit www.bcrem.com or contact Susan Porter Griego at susan@bcrem.com

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